

Janet Schluger

155 East 38th Street Apt. 12B • New York, New York 10016 • 917.859.0486 • janschluger17@earthlink.net
www.JanSchluger.weebly.com

Professional Summary

Knitwear merchandiser/designer with strong private label sweater and cut and sew design abilities. Worked in several prominent private label companies in the fashion industry. With my strong skills in color, concept, fabric, yarn, and merchandizing I am able to develop custom collections and presentations for a variety of price driven clients. My excellence in managing an account and performing well on a team makes me a very desirable candidate for a senior designer position. Can provide strong references from all previous employers.

Experience

The Ralsey Group Ltd., LF USA • Senior Design Director 2004-2013

- Design Director responsible for leading a team of three for Hampshire Group.
- Responsible for research, design, sample execution and full presentations for the following price driven brands Walmart, Kmart, Chico's, Sears, Dillard's, Cato and TJ Maxx.
- As Account Manager doubled Walmart business from 10 to 20 million dollars.

Segerman International • Senior Design Director 1996-2004

- Responsible for research, design, sample execution and full presentations for Walmart brands George, Faded Glory and White Stag. As well as JC Penny, Kmart, Lerner, Lane Bryant, The Limited, Cato and other high end Department Stores.
- As Design Director grew Walmart business to 20 million dollars.
- Overseas travel to Hong Kong, China, Seoul, Taiwan and Tokyo; conducted European Trend Shopping in London, Paris, Milan, Florence and Rome

Work In Progress, The Daggar Group • Senior Designer 1988-1996

- Responsible for research, design, sample execution and full presentations for Walmart brands George, Faded Glory and White Stag. As well as JC Penny, Kmart, Lerner, Lane Bryant, The Limited, Cato and other high end Department Stores.
- As Senior Designer on the account contributed to the growth of the Walmart business to 25 million dollars.
- Overseas travel to Hong Kong, China, Seoul, Taiwan and Tokyo; conducted European Trend Shopping in London, Paris, Milan, Florence and Rome

DeRotchild Knitwear • Designer 1980-1980

- Responsible for research, design, sample execution and full presentations for JC Penny, Kmart, Cato, Lerner, Petrie and other Department Stores.
- Overseas travel to Hong Kong, Seoul and Taiwan

Education

The Parsons School of Design, The New School

Associates Degree, Fashion Design and Illustration

Skills

Design: hand drawn technical flats, fashion figures, specing garments, prototype fitting, strong knowledge of silhouettes and yarn

Presentation: styling salesman samples, merchandizing showroom for clients, communicating seasonal trends and customer needs

Technology: PLM, Microsoft Office, Social Media, Mac & PC proficient

Communication: correspondence with all overseas Hong Kong, Bangladesh and Shanghai offices, worked alongside sales team and lead designers to develop meaningful product for accounts.